



Doosan Bobcat Company Profile



CONTENTS

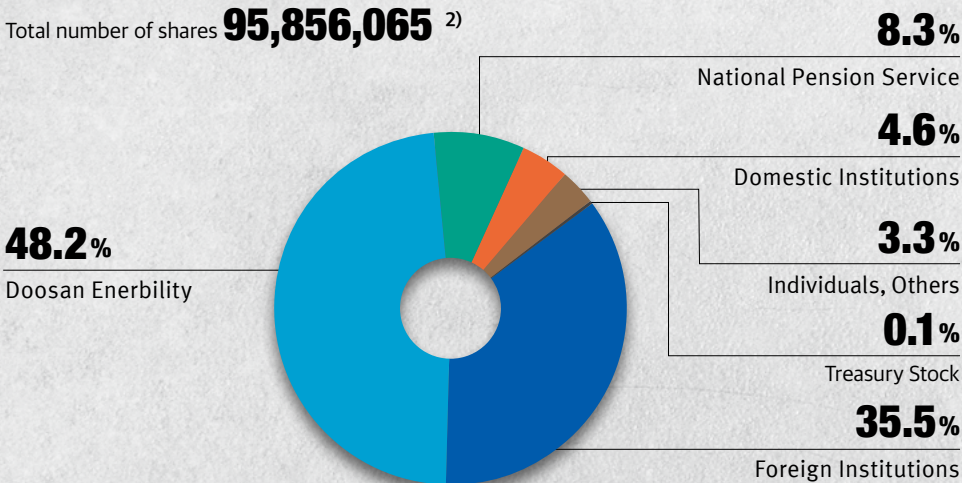
03	The Company at a Glance	11	The Material Handling Industry
04	Bobcat Brand Fast Facts	12	Vision / Strategy
05	History	13	ESG
06	Product Launch Timeline	14	Eco-Friendly Machines
07	Product Portfolio	15	R&D / Innovation
08	Key Customer Market Segments	16	Global Manufacturing Footprint
09	Revenue Breakdown	17	Products
10	The Compact Equipment Industry	26	Financial Performance
		27	Financial Fact Sheets

THE COMPANY AT A GLANCE

As the inventor of the world's first skid-steer loader, Doosan Bobcat is a global equipment manufacturer / distributor renowned for its premium brand and leading position across multiple industry segments.

Location	Headquarter Bundang, Seongnam, South Korea Regional Headquarters West Fargo, North Dakota, USA / Dobříš, Czech Republic
Employees	9,621
Key Products	Compact Equipment, Material Handling, Portable Power, Hydraulic Components

Shareholder Structure ¹⁾



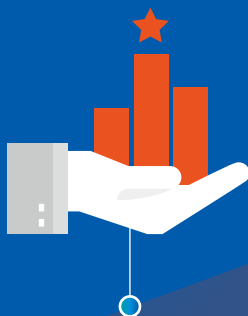
Key Financials 2024 (USD in million)	
Sales	6,269
Operating Profit	639
Total Assets	8,170
Liability/Equity Ratio	74.2%

1) as of Mar. 2025
2) Total number of shares has changed from 100,249,166 to 95,865,065 as of Feb. 27, 2025, after the cancellation of repurchased shares.

BOBCAT BRAND FAST FACTS



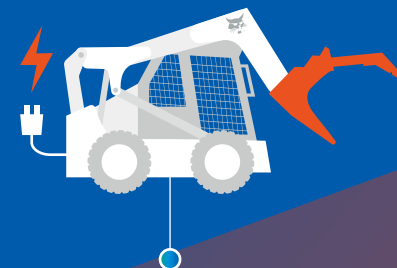
We invented the original skid-steer loader and produced our millionth loader in 2014. More Bobcat® skid-steer loaders are at work around the world than all the other brands combined.



We offer the most attachments (100+ categories) in the industry.



We have 1500+ dealerships in North America, delivering industry-leading support to customers in their local communities.



We introduced the world's first all-electric compact loaders, as we innovate for the future.

HISTORY

1947

E.G. Melroe and sons open a factory in Gwinner, N.D.

1958

The first compact loader—the precursor to the modern skid-steer loader—was introduced.



1960

The first four-wheel loader, the M400 — the world's first true skid-steer loader was introduced.



1962

The new skid-steer loader is given the name “Bobcat” to reflect tough, quick and agile.

1969

Clark Equipment Company purchases the company from Melroe.

1986

The Bobcat mini excavator is introduced. Following its introduction, it was the only mini excavator manufactured in the U.S. for more than 25 years.

DOOSAN

2016

Doosan Bobcat goes public on the Korea Exchange.

2014

Bobcat celebrates manufacturing 1 million loaders.

2007

Bobcat Company becomes part of Doosan Group.

2000

The Melroe Company name is officially changed to Bobcat Company.

Bobcat acquires Sambron and launches telehandlers.

1995

Clark Equipment Company is acquired by Ingersoll-Rand Co.



2017

Bobcat relocates its EMEA¹⁾ headquarters to Czech Republic.

2019

Bobcat introduces its backhoe loader in India and compact tractor in the U.S.

2020

Doosan Bobcat acquires grounds maintenance equipment brands from Schiller Grounds Care, Inc.



2021

Doosan Bobcat acquires Doosan Industrial Vehicle.

2024

Doosan Bobcat expands its product portfolio with Bobcat-branded material handling, industrial air, portable power and turf renovation equipment.

Doosan Bobcat acquires Doosan Mottrol.

1) Europe, Middle East & Africa

PRODUCT LAUNCH TIMELINE

Compact Equipment



Material Handling



PRODUCT PORTFOLIO

Compact Equipment



Compact Track Loader



Skid-Steer Loader



Excavator



Telehandler



Wheel Loader



Backhoe Loader

Grounds Maintenance Equipment



Tractor



Articulating Tractor



Small Articulated Loader



Mini Track Loader



Toolcat™ Utility Work Machine



Utility Vehicle



Zero-Turn Mower



Renovation



Light Compaction

Material Handling



Warehouse Equipment



Forklift

Portable Power & Industrial Air



Portable Generator



Air Compressor



Industrial Air Compressor



Light Tower

Hydraulic Components



Travel Device



Swing Device



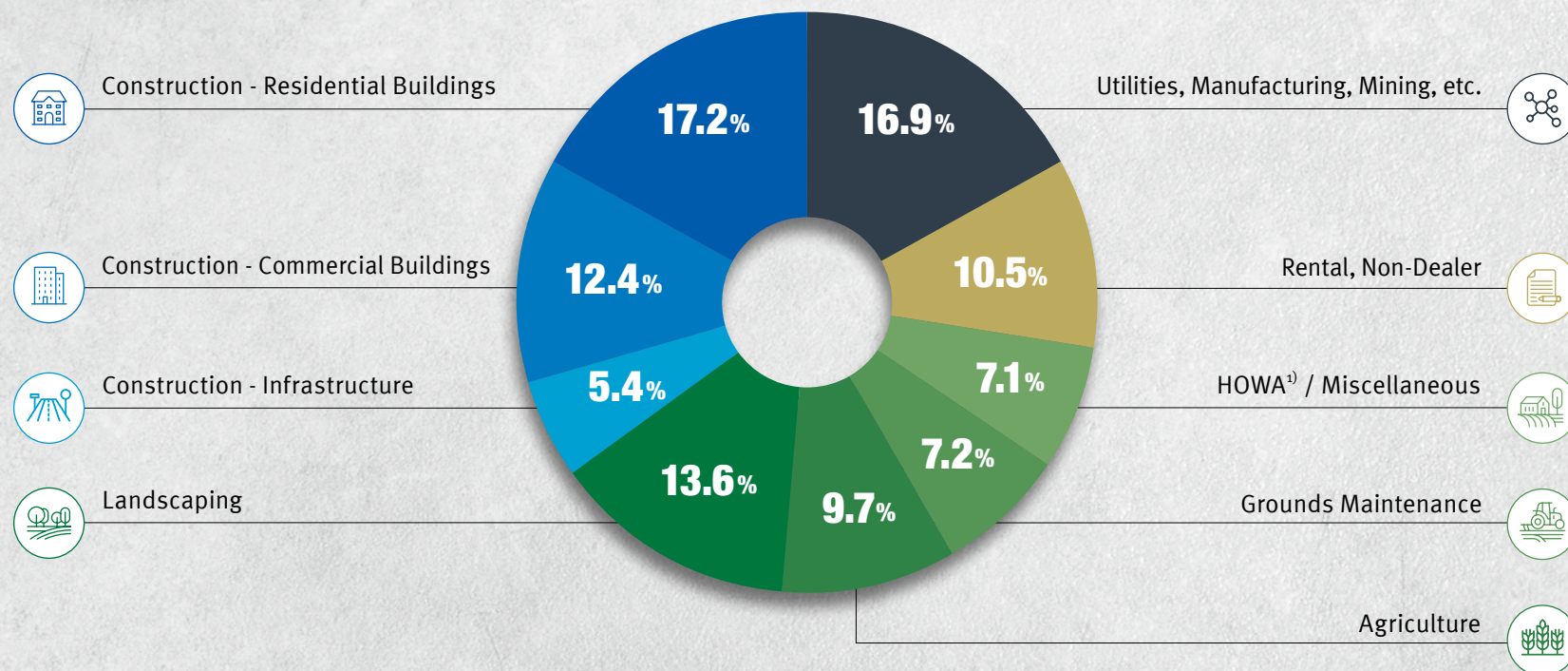
Main Pump



Main Control Valve

KEY CUSTOMER MARKET SEGMENTS

With the most versatile attachment offering in the industry, our loaders and mini excavators are used in various industries.



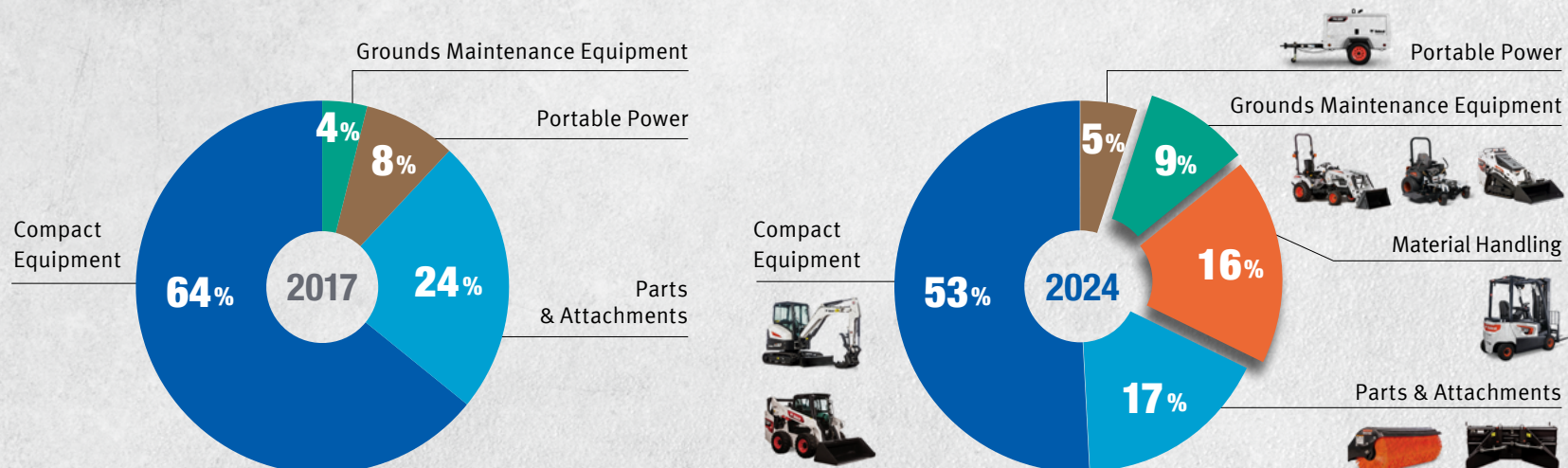
• For the sales of loaders (SSL/CTL) and mini excavators in NA, Company estimates as of 2024

1) Homeowners With Acreage

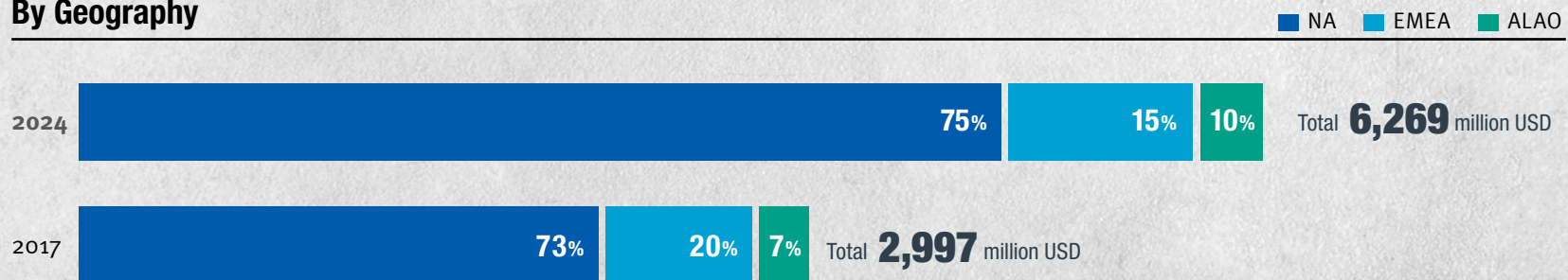
REVENUE BREAKDOWN

Doosan Bobcat strategically diversified its business structure through successful acquisitions and product expansions.

By Category



By Geography



1) 2017 is based on NAO (North America & Oceania)/EMEA (Europe, Middle East & Africa)/ALA (Asia & Latin America)

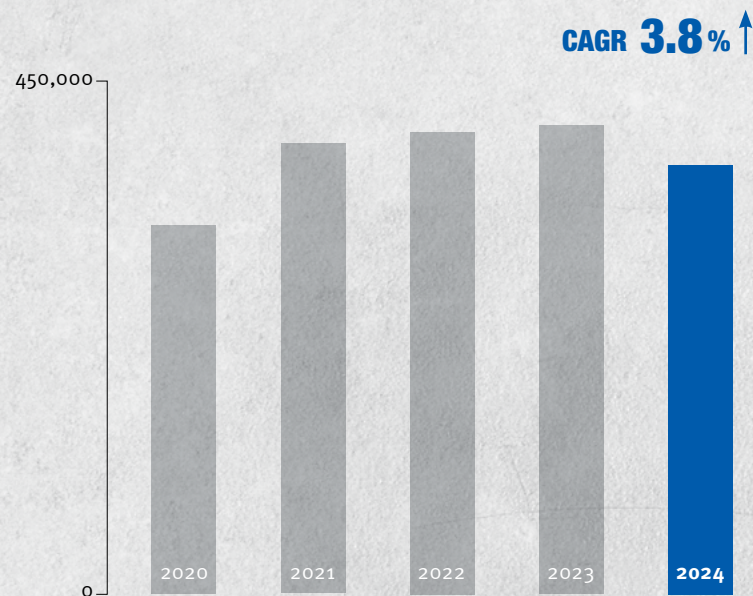
2) Excluding revenue of Doosan Mottrol (\$32M) in 2024

THE GROWTH OF THE COMPACT EQUIPMENT INDUSTRY

Doosan Bobcat's compact equipment revenue showed steady growth along with the overall market growth of compact loaders and mini excavators.

Global Markets

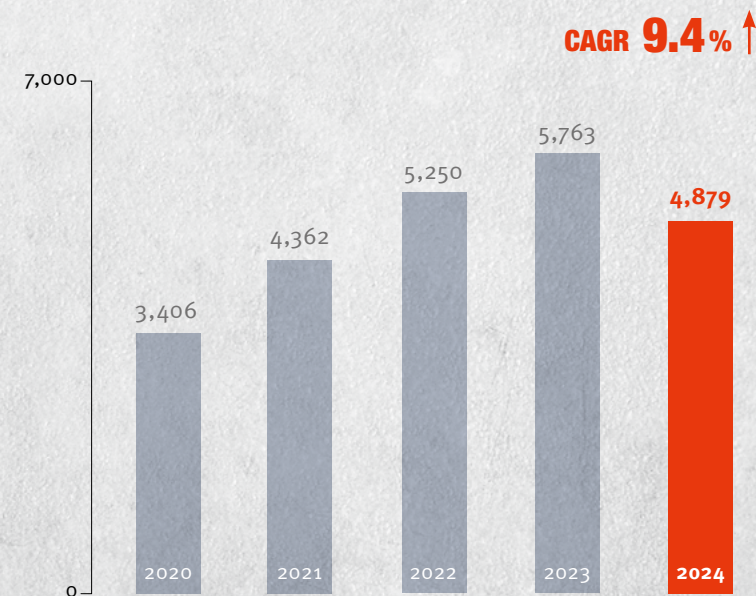
(in Units)



• Loaders (SSL/CTL) and Mini Excavators, Company Estimates

Compact Equipment Revenue

(USD in millions)



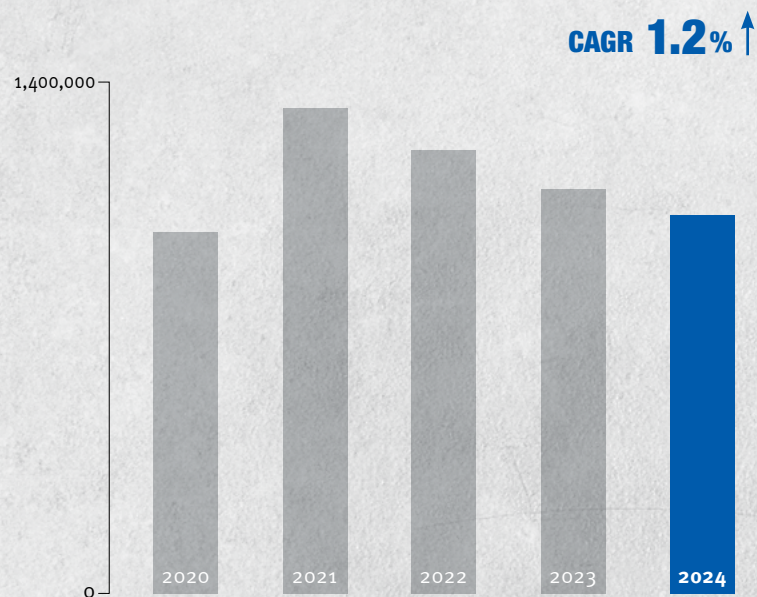
• Compact Equipment (excluding Portable Power and Material Handling) Revenue

THE GROWTH OF THE MATERIAL HANDLING INDUSTRY

Material handling is experiencing a significantly higher growth rate compared to the global material handling market.

Global Markets

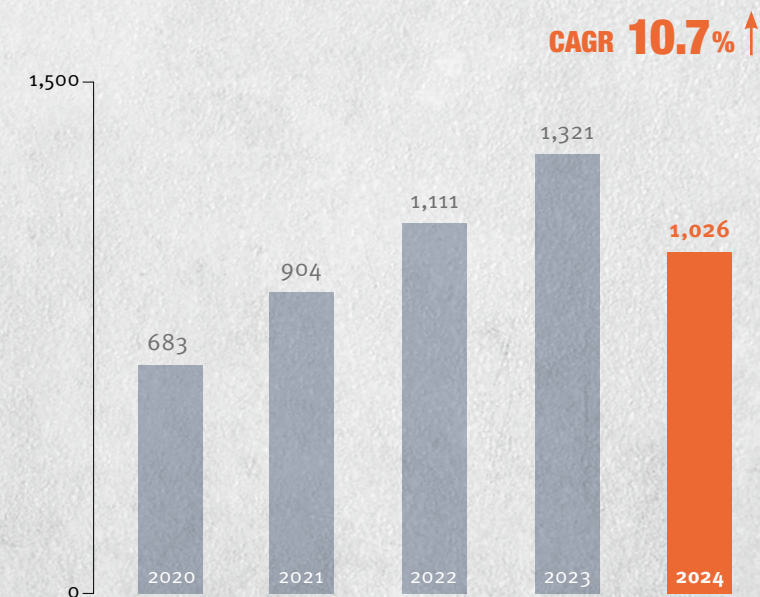
(in Units)



• Orders (Class 1, 2, 4, 5) from WITS(World Industrial Truck Statistics)

Material Handling Revenue

(USD in millions)



• Company Estimates

VISION & STRATEGY

Doosan Bobcat is dedicated to strengthening its leadership position across its entire product portfolio. To achieve sustainable growth, the company prioritizes diversifying its product offerings and globalizing its footprint, all while delivering innovative products and services.

Be the First Choice for All Groundbreakers

We Empower People to Accomplish More

Brand of choice in more spaces than ever.

We continue to grow and evolve as a company to solve our customers' toughest challenges and define the future of the industry.

Dream the impossible. Then create it.

Innovation is at the core of Bobcat's legacy.
We invented the compact equipment industry and continue to be a driving force.
We are always advancing by applying leading technologies and pioneering new products, services and possibilities.

People First. Always:

The people of Bobcat – our employees, dealers, customers and suppliers all working together – are the reason for our success.
We are committed to investing in the communities where we live and work.
We seek to bring positive change to the world.
We are one team inspired to make lives, businesses and communities stronger today for a better tomorrow.

ESG


[Shortcut to the website](#)

Doosan Bobcat's ESG Strategy



ENVIRONMENT

In response to climate change, we set our 2030 carbon reduction target with a commitment to reduce our operation's greenhouse gas emissions by 30% below 2021 levels by 2030. To enhance the sustainability of our customers' environmental impact, we develop products focused on maximizing energy efficiency while reducing environmental impact, and take initiatives to reduce our carbon footprint.



SOCIAL

Doosan Bobcat strives to create a safe working environment and an inclusive culture where diverse talents can collaborate. We work together in partnership with our stakeholders to engage in responsible business across our value chain. Furthermore, we actively support mission-based organizations and communities, giving back to help make our world a better place.



GOVERNANCE

Doosan Bobcat has a governance structure to support sustainable business management, where we enhance shareholder value by operating a rule and policy based decision making body and implementing corresponding regulations. Maintaining compliance and business ethics are the fundamentals to how we operate, and we seek to embed our sustainability values into our business.

ESG Ratings

KCGS	2022	2023	2024
Rating ¹⁾	B+	A	A
Environment	B	B	B+
Social	A	A	A
Governance	B+	A	A

1) Rating: S, A+, A, B+, B, C, D

Sustainvest	2022	2023	2024
Rating ²⁾	B	BB	A
Environment	54.35	76.51	63.88
Social	53.76	56.81	77.11
Governance	47.85	61.17	67.98

2) Rating: AA, A, BB, B, C, D, E

MSCI	2022	2023	2024
Rating ³⁾	BB	BBB	A
Environment	3.3	3.4	3.5
Social	6.6	6.5	6.5
Governance	3.4	3.7	5.2

3) Rating: AAA, AA, A, BBB, BB, B, CCC

ECO-FRIENDLY MACHINES

Compact Loaders

T7X, S7X

- World's first all-electric compact track loader, T7X; and all-electric skid-steer loader, S7X; with no hydraulic components and zero emissions



Electric

Mini Excavators

E10e, E19e

- Battery-electric mini excavators deliver zero emissions without sacrificing performance



Electric

Telehandlers

TL25.60e

- The concept model powered by liquid-cooled batteries delivers sustainable operations without compromising performance.



Electric

Mowers

- The battery-powered, electric ZT6000e zero-turn mower produces zero emissions and leaves a high-quality cut.



Electric

Electric-powered Forklifts

- 1- to 5-ton Counterbalance Forklift Trucks*
- 1- to 2.5-ton Reach Trucks & High-Level Order Picker
- 1- to 4-ton Pallet Trucks*
- 1- to 2-ton Stackers*
- 2-ton Low-Level Order Picker



Electric

* Li-ion option available in select models

Hydrogen Fuel Cell Forklifts

- The first commercially available hydrogen forklifts in Korea, with private sales initiated



Hydrogen Fuel Cell

R&D AND INNOVATION

R&D Sites



Acceleration Center, North Dakota, USA



Innovation Center, Dobříš, Czech Republic



R&D Center, Incheon, South Korea

Innovation



Future of Retail

Features on Demand: Offering customers the flexibility to enable additional features on products



Autonomy

Autonomous Operation



Connectivity

MaxControl: Remote Operation,
Known Object Avoidance
Machine IQ: Wireless Communication



Electrification

Electric- and hydrogen fuel cell-powered machines, In-house battery pack development

R&D Personnel



Total **1,007** people

• as of Dec. 2024

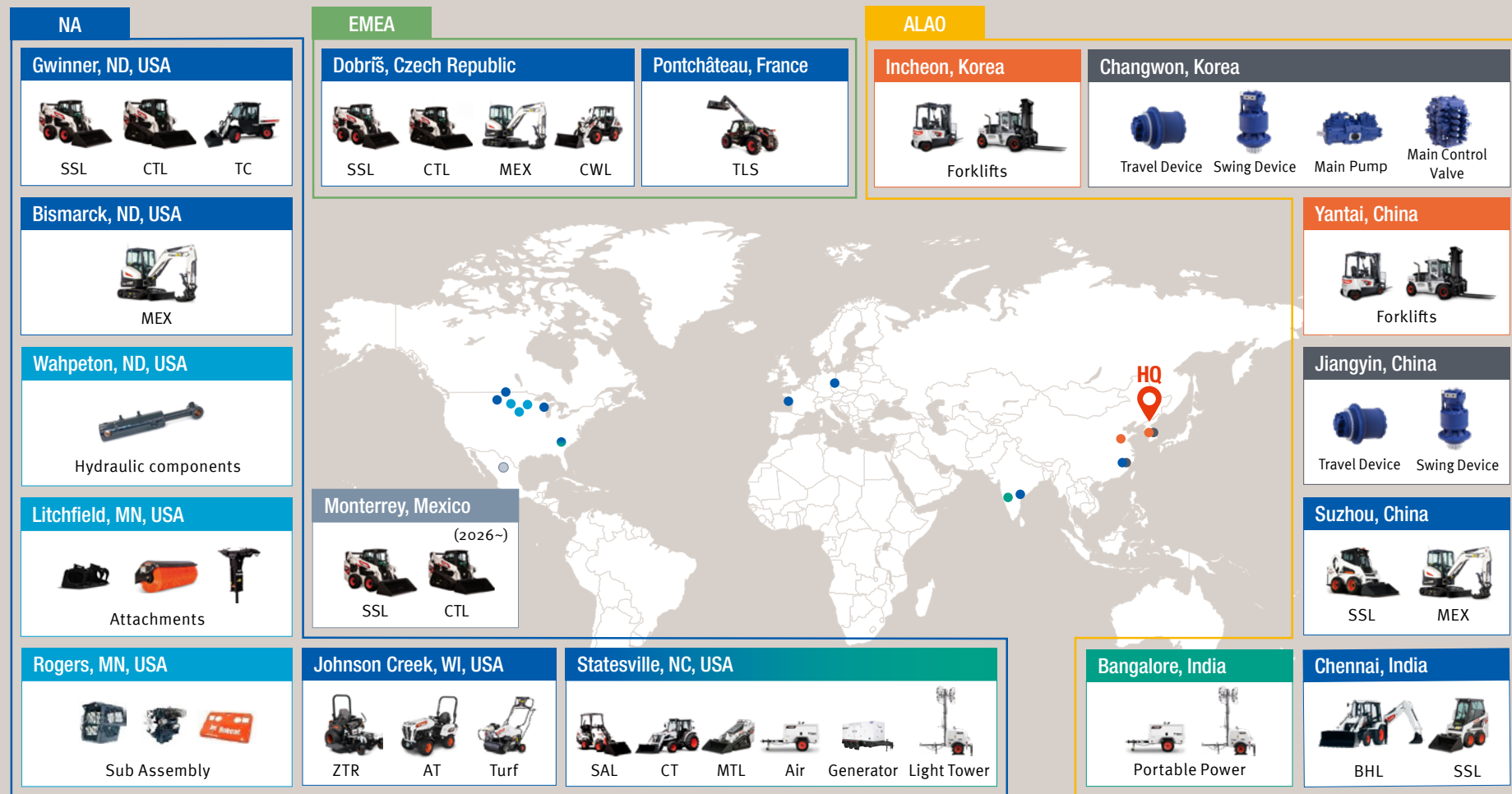
261

246

500

● EMEA ● ALAO ● NA

GLOBAL MANUFACTURING FOOTPRINT



PRODUCTS



Skid-Steer Loaders



Construction



Agriculture



Landscaping


Grounds
Maintenance


Compact Track Loaders



Construction



Agriculture



Landscaping


Grounds
Maintenance


Excavators



Construction



Utilities



Agriculture



Landscaping



Telehandlers



Construction



Agriculture



Landscaping



Utilities



Wheel Loaders



Agriculture



Landscaping



Construction



Backhoe Loaders



Agriculture



Landscaping



Construction



Utilities





Tractors



Agriculture



Landscaping



HOWA¹⁾



Articulating Tractors



Agriculture



Landscaping



HOWA¹⁾



Grounds Maintenance



1) Homeowner With Acreage

Mini Track Loaders



Agriculture



Landscaping


HOVA¹⁾


Small Articulated Loaders



Agriculture



Landscaping


HOVA¹⁾

¹⁾ Homeowner With Acreage

Zero-Turn Mowers



Landscaping



HOWA¹⁾



Turf Renovation Equipment



Landscaping



HOWA¹⁾



Grounds
Maintenance



1) Homeowner With Acreage

Toolcat™ Utility Work Machines



Agriculture



Landscaping


Grounds
Maintenance

Utility Vehicles



Agriculture



Landscaping


HOWA¹⁾

¹⁾ Homeowner With Acreage


Material Handling



Warehouse



Light Compaction



Construction

Grounds
Maintenance

Landscaping



Portable Power



Construction



Utilities



Industrial Air Compressor



Warehouse



Utilities



FINANCIAL PERFORMANCE

(USD in millions)

Category	2020	2021	2022	2023	2024
Sales	3,629	5,082	6,674	7,476	6,269
Gross Profit	754	1,078	1,508	1,821	1,460
%	20.8%	21.2%	22.6%	24.4%	23.3%
Operating Profit	334	520	829	1,065	639
%	9.2%	10.2%	12.4%	14.2%	10.2%
Earnings per Share	2.1	3.4	5.0	7.1	4.1
Payout Ratio	-	31.1%	21.0%	17.3%	28.2%
Net Debt	236	681	473	-159	-33
Liability / Equity Ratio	70.9%	98.6%	84.1%	74.2%	74.2%
FCF ¹⁾	255	-444 ²⁾	208	632	-126 ³⁾
CAPEX ⁴⁾	154	227	188	202	270
to total revenue (%)	4%	4%	3%	3%	4%

1) Changes in Net Debt

2) Including DIV acquisition (USD 660M)

3) Including Doosan Mottrol acquisition (USD 183M)

4) CAPEX : Total sum of acquisition of property, plant and equipment and acquisition of intangible asset

SUMMARIZED BALANCE SHEET (CONSOLIDATED)

(USD in millions)

Category	2020	2021	2022	2023	2024
Total Assets	6,398	7,238	7,298	8,044	8,170
Current Assets	1,711	2,232	2,432	3,013	3,052
- Cash & Cash Equivalent	733	819	557	1,091	1,268
Non-current Assets	4,686	5,006	4,865	5,030	5,118
Total Liabilities	2,653	3,593	3,333	3,426	3,480
Current Liabilities	930	1,264	1,620	1,870	1,678
Non-current Liabilities	1,723	2,329	1,713	1,556	1,802
Total Borrowings	970	1,503	1,032	933	1,236
Total Equity	3,744	3,645	3,965	4,618	4,690
Net Debt	236	681	473	-159	-33
Liability/Equity Ratio	70.9%	98.6%	84.1%	74.2%	74.2%

SUMMARIZED INCOME STATEMENT (CONSOLIDATED)

(USD in millions)

Category	2020	2021	2022	2023	2024
Sales	3,629	5,082	6,674	7,476	6,269
Gross Profit	754	1,078	1,508	1,821	1,460
Gross Profit Margin	20.8%	21.2%	22.6%	24.4%	23.3%
Operating Profit	334	520	829	1,065	639
Operating Profit Margin	9.2%	10.2%	12.4%	14.2%	10.2%
EBITDA	434	656	977	1,219	803
Profit before Tax	302	455	686	963	585
Net Profit	210	337	499	706	413

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